

Message Text

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PAGE 01 STATE 057531

43

ORIGIN COME-00

INFO OCT-01 NEA-09 ISO-00 EB-07 /017 R

DRAFTED BY COM/SAD/H SOCKS/GS
APPROVED BY NEA - SIDNEY SOBER
COM/SAD/JEMURRIN
COM/CAGNE/PHALE
CON/EM/GCLAUSEN
STATE/NEA/EDWARD WALKER

----- 055017

P 141730Z MAR 75
FM SECSTATE WASHDC
TO AMEMBASSY CAIRO PRIORITY
AMCONSUL TABRIZ PRIORITY
AMEMBASSY TEHRAN PRIORITY

UNCLAS STATE 057531

E.O. 11652: NA

TAGS: BEXP, EG, IR

SUBJECT: NAT'L. MACHINE TOOL BUILDERS ASSOCIATION

--- TRADE MISSION

REF: CAIRO 1746, 1983, TEHRAN 1625

1. FOLLOWING IS LIST OF FIRMS, NAME AND TITLE OF MISSION
MEMBER PARTICIPATING ON TRADE MISSION: 1. AMERICAN
MACHINE AND SCIENCE, INC., M.M. THOMAS CARROLL, PRESIDENT.
2. EXCELL-O-CORP., RICHARD HILDRETH, MANAGER INTERNATIONAL
MARKETING. 3. LA SALLE MACHINE TOOL, INC., ROBERT
PLETCHER, GROUP VICE PRES./SALES JOSEPH WROBER, VICE
PRES./SALES. 4. SUNDSTRAND CORP., CHRISTIAN BOURDAIN,
VICE PRES. INTERNATIONAL. 5. THE OLOFSSON CORP.,
WM. KASCHNER, MGR. MACHINE TOOL REBUILT AND RETOOL DEPT.
6. THE YODER CO., THOMAS BULLEN, MGR. INT'L. SALES. 7.
MOORE SPECIAL TOOL CO., RICHARD KUBA, DIRECTOR WORLD
SALES. 8. BROWN AND SHARPE MFG. CO., ARNOLD HELLEWEL,
DIRECTOR, INTERNATIONAL. 9. F. JOS. LAMB
CO., JOHN MEAD, EXEC. VICE PRES., WM. BOURNAIS, SR. VICE
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PAGE 02 STATE 057531

PRES. INTERNATIONAL. 10. DOALL COMPANY, ROY BEDELL,

INT'L. MKTG. MGR. 11. CONE-BLANCHARD MACHINE, CO.,
WALTER RISSMAN, EXPORT SALES MGR. 12. KINGSBURY
MACHINE TOOL CORP., GEO. P. BURNS, DIR. INT'L. SALES.

2. TRADE MISSION MEMBERS WILL ARRIVE CAIRO APRIL 18,
APRIL 19 AND 20 TO BE USED AS REST PERIOD WORK SCHEDULE
TO BE INITIATED APRIL 21. MISSION PLANS TO LEAVE CAIRO
LATE EVENING APRIL 23.

3. JACK CONNOR PLANS TO ARRIVE CAIRO APRIL 16 AS PER
EMBASSY SUGGESTION AND WOULD APPRECIATE POSTS MAKE
APPOINTMENTS WHERE POSSIBLE ON HIS BEHALF WITH KEY
OFFICIALS APRIL 17TH AND 19TH. CONNOR STATES IT WILL NOT
BE NECESSARY TO BE ACCOMPANIED BY EMBASSY OFFICIALS BUT
DECISION AT DISCRETION OF POST.

4. CONNOR WOULD APPRECIATE POST CONTACTING HELMUT
HOERMAN, MANAGING DIRECTOR NILE HILTON AND FURNISH HIM
WITH ABOVE LIST OF FIRMS AND REPRESENTATIVES. AS THIS
LIST IS NOW DEFINITIVE AND FINAL, ALL OTHER NAMES, BOTH
FIRMS AND INDIVIDUALS SHOULD BE IGNORED. CONNOR ALSO
REQUESTS THAT ARRANGEMENTS FOR CONFERENCE ROOM LARGE
ENOUGH TO ACCOMMODATE AT LEAST 12 TABLES BE MADE. BALL-
ROOM IMMEDIATELY ADJACENT TO LOBBY WOULD BE IDEAL.
THE SAME ROOM COULD ALSO BE USED FOR RECEPTIONS AT CLOSE
OF BUSINESS ACTIVITIES. CONNOR WILL HANDLE ARRANGEMENTS,
ALL LAST MINUTE DETAILS UPON ARRIVAL.

5. PRODUCT LITERATURE ALL FIRMS BEING FORWARDED VIA APO
AND FPO BOTH CAIRO AND TEHRAN. PACKAGES MARKED FOR
ACCOUNT NMTBA. CONNOR REQUESTS ALL LITERATURE BE OPENED
AND DISTRIBUTED AT DISCRETION OF POSTS.

6. MISSION PLANS TO ARRIVE TEHRAN LATE EVENING APRIL 23,
DEPARTING TABRIZ LATE EVENING APRIL 29; APRIL 30, MAY 1
IN TABRIZ DEPARTING LATE EVENING MAY 1 FOR TEHRAN,
LEAVING TEHRAN APRIL 2.

7. AMEMBASSY TEHRAN REQUESTED CONFIRM HOTEL RESERVATIONS
TEHRAN HILTON AND INTERNATIONAL HOTEL TABRIZ.
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PAGE 03 STATE 057531

8. NMTBA FORWARDING DEPOSIT OF 1,000 DOLLAR EACH VIA
APO AND FPO TEHRAN/CAIRO. PLEASE ADVISE IMMEDIATELY
UPON RECEIPT. CHECKS BEING MADE PAYABLE U.S. EMBASSY. INGERSOLL

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